

## Smart procurement. Local jobs.

Marketplace enables buyers to easily find and engage local suppliers in their sourcing process. It is a proven local economic development tool that has been shown to increase local supplier engagement to as much as 84%.

### How it works

- Suppliers are validated by ABN
- Easy selection from over 80 supplier categories
- Address geolocation helps buyers to identify local suppliers
- Wizard steps buyers through a compliant RFx process
- Manage requests and responses on the go, with Unimarket Mobile

**“It feels like a fairer and more transparent environment where you are judged on your capabilities rather than your relationship”**

Sophie Jones-Kelly,  
CEO of Acacia Environmental Management

### Key benefits

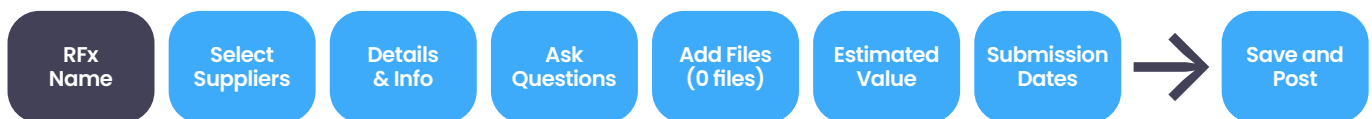
- Audited average cost avoidance of 9.74%
- Reduced risk through full visibility of decentralised sourcing
- Confidence in your process among local suppliers

**“Toowoomba Regional Council is one of the biggest employers, but also the biggest spenders in the region. It is great for our region’s economic growth that we can now find and engage suppliers that have never worked with Council before”**

Jessica Walsh,  
Finance Officer – Procurement Toowoomba Regional Council

### Request wizard

Wizard steps buyers through an efficient, fair and compliant RFx process.



The platform is **entirely free for suppliers**. As well as exposing SMEs to opportunities, it helps to improve process and saves time in quotation management.